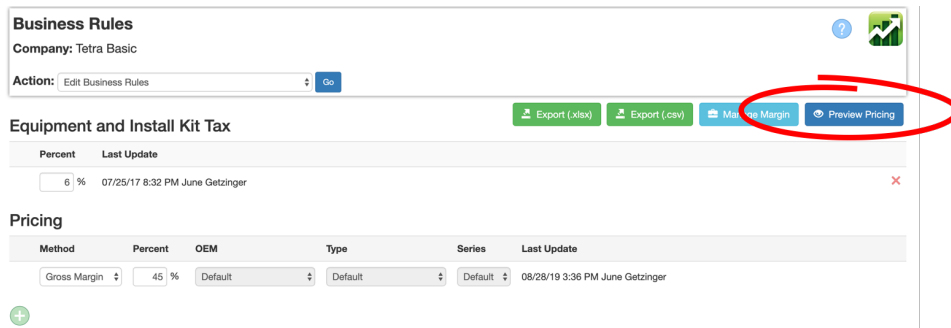


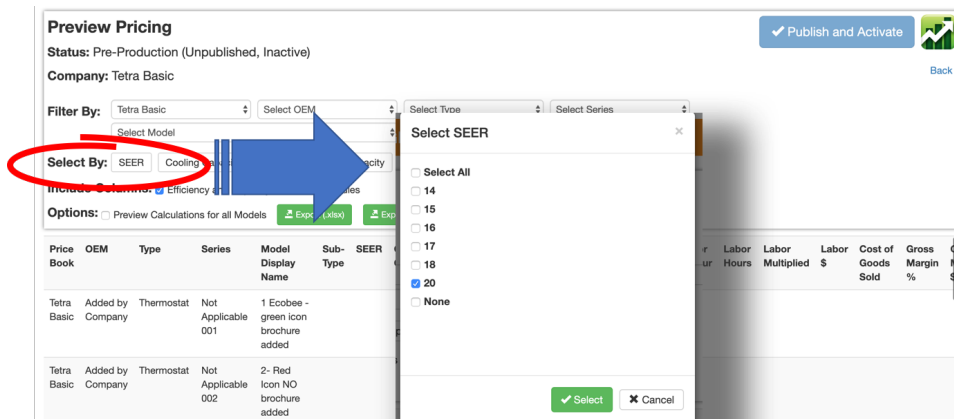
## Pricing Rule Overrides

A pricing rule override allows you to adjust the calculated sale price of equipment based on the series, model, cooling capacity, heating capacity, SEER, and/or AFUE. For example, this feature is frequently used to apply a different install kit cost to 20 SEER condensers. Pricing rule overrides can be applied to the margin and all cost categories.

On the Business Rules page select **Preview Pricing**.



In this view, you can filter by OEM, equipment type, series, model and/or SEER, Cooling Capacity, AFUE and Heating Capacity.



After applying the filter, scroll to the bottom of the list. Notice the "pencil edit" icon at the bottom of each cost category. Click on the pencil to display Override Cost Value. Enter the override value and **"Save Override"**.

